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social science journals. Thus scenarios have now become part of the landscape in business strategy and public policy. The year 2005 marked the 40th anniversary of two important events in the history of scenario practice. The first was the produc-tion of the initial scenarios(on French energy) by Pierre Wack. He

SCENARIOS FOR SUCCESS

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"The #1 tip I have for turning simple data into actionable insights is to go the extra mile to answer all of your stakeholder's questions along the insight spectrum. This means more than just plopping numbers in a chart, slapping a title like "Campaign Results" on it, and walking away. Nope.

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