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Hands, you must be punctual for business and social meetings; and skip trying to seal a deal during the sacred month of August when everyone is en vacance. With the exception of the tourist industry, Paris virtually closes down (which, by the way, makes it an ideal time to visit the City of Light).

Kiss Bow or Shake Hands |

Bonjour Paris

Success in the global marketplace begins with an expert understanding of international business practices, protocol, cultural orientations, legal practices, negotiating and communication styles. It's how you develop trust, networks, and a diverse base of talent. Kiss, Bow, or Shake Hands ® DIGITAL

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delivers this essential knowledge when you need it - and helps you build the tangible intercultural skills required for international venues and diverse domestic markets.

KISS, BOW OR SHAKE HANDS
The French shake hands and often kiss cheeks as well. Entire doctoral theses have been written about how many kisses French people use to greet each other. It's between one and four, depending on where you are. (Here's a helpful map.)

A bow, a kiss or a handshake:
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Kiss Bow Or Shake Hands. Few books get to their main subject faster than. Kiss, Bow, Or Shake

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Hands. A single-page introduction, four more pages providing a brief cultural orientation, and off you go. What follows are chapters on each of 60 countries around the world. From Argentina to Venezuela, from Belarus to Ukraine, from Belgium to Turkey, and from China to Thailand, many places are covered, and there's a wealth of information to be had.

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skills that will support your
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Kiss, Bow, or Shake Hands:
Courtrooms to Corporate
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Kiss, Bow, or Shake Hands: Sales and Marketing is an informative, entertaining guide that shows you what to do—and what to avoid—in any given sales or marketing situation, from Argentina to South Africa. It provides the expert knowledge you need to gather data in diverse cultures, properly present your products, and close deals around the world.

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