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When buying or selling a used car, many people rely on the Kelley Blue Book (KBB),

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which has been around since 1926. One sign of its popularity: Roughly 20 million unique visitors per month log on ...

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Definitions of Kelley Blue Book Value Used Cars and Trucks. If a car has been in a crash that ended up as a complete loss, it turns into a salvage vehicle. If you are attempting to get a car below book value or under the ordinary selling price, it will help to have a rationale to convince the seller to earn the offer.

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